



Aerospace & Defense

Where agile supply chains take flight

01 |

Highly competitive markets require strategic thinking

Be a Pioneer

It is difficult to forecast and navigate today's competitive landscape and find the highly customized materials you need **at the quality you command** – especially when dealing with complex global supply chains, evolving suppliers and sources of innovation, and security and compliance challenges. Tasked with anticipating such challenges within supplier relationships, we listened to 25 years' worth of customer experiences and successes to replicate and remedy action planning, improving supply chain resilience according to your process, your workflow, at your own pace; all centrally located. The proven path forward has never reached altitudes this high.

We speak your language

As the most comprehensive all-in-one platform in the market, [JAGGAER ONE](#) was built for strategic thinkers, enabling them to optimize sourcing, increase visibility of risk and spend, and leverage buying and negotiating powers. As you look toward the future of smart materials, simulation, autonomous systems,

governance and security, our mission will always be to prepare you through more recommendations, automated checks, improvement monitors, and intelligent automation – keeping you one step ahead of the curve. With JAGGAER ONE, you will find a solution that perfectly fits and addresses your unique challenges so you can get focus on design, innovation, and the evolution of manufacturing.

We safeguard your data.

JAGGAER is committed to protecting your Controlled Unclassified Information (CUI) in our growing **FedRAMP HIGH/Impact Level 4** environment. ITAR compliant and set to be measured against CMMC, your information will be secure, private, and accessible to meet the severity of the demands of Aerospace and Defense's ever-changing landscape. In a data-driven world, we pledge our trust and confidence through the highest levels of data security; and our partnership with you is a true testament to the freedom that certainty provides.





JAGGAER ONE's comprehensive spend management suite is designed to meet the complex business needs of Aerospace and Defense organizations looking to prioritize, standardize, and automate sourcing and purchasing workflows, supplier certifications, scoring and risk, with system-wide reporting for complete visibility.

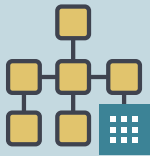
With digital transformation as the catalyst for success, we deliver the most powerful source-to-pay solutions in the world, making sourcing, category management, supplier relationship management, quality management and supply chain collaboration fully integrated, centralized and simplified. With JAGGAER ONE, you can manage spend, simplify regulatory compliance, and reduce overall costs in order to direct more resources to your mission—all backed by experts at JAGGAER who are ever ready to help.





1. JAGGAER Supplier Management

Monitor and manage all supplier data including POs, RFQ's, spend, and performance in one centralized place. Automated supplier-self-service processes ensure documentation, certifications and compliance are transparent and up-to-date.



2. JAGGAER Category Management

The most insightful information for manufacturing's total spend, allowing you to create strategies, collect internal and market data, measure supplier performance, track implementation status and drive execution.



3. JAGGAER Sourcing

Setup part or assembly sourcing events in minutes while being able support complex Cost Breakdown Structures, and automatically attach specs and drawings. Analyze bids with side-by-side drill down and automatic scoring, so you know you are finding the best value.



4. JAGGAER Contracts

Artificial intelligence automatically generates contracts, identifies risks and opportunities with enhanced contract data, and tracks spend and supplier performance, all in one place. Revisions, counterproposals and approvals in a single repository provides you a comprehensive, 360° view throughout the supplier lifecycle, allowing you the transparency needed to develop improvement programs.



5. JAGGAER eProcurement

Enjoy complete visibility into total spend, managing all your purchases in a single eProcurement system. Analyze and share purchasing and compliance data with stakeholders via intuitive dashboards. Make better, more strategic decisions about your suppliers and spend categories, reduce maverick spend, and get automated recommendations on how to save even more.



6. JAGGAER Quality Management

Work collaboratively in real-time with your suppliers to streamline your quality processes. Supply side processes like APQP, PPAP, and Complaints management ensure that no time is lost, and all steps are documented. Use one portal for documentation and procedures, all integrated with your ERP.



7. JAGGAER Supply Chain Collaboration

Collaborate with all your direct material suppliers within a completely digital supplier portal for real-time forecasting, VMI, PO management, delivery scheduling, call-offs and 3PL integration.



02 |

JAGGAER ONE: All Spend, All Processes, One Solution

Source-to-Pay Alignment JAGGAER ONE: Agile, Flexible, Breath and Depth



The JAGGAER ONE Spend Management Platform supports the full range of sourcing and buying activities across the entire procurement process. When discussed in terms of how procurement benefits the wider organization, the source-to-pay process can be represented in two distinct stages: Upstream (Sourcing) and Downstream (Buying).

With a single, unified solution for your

source-to-pay process, organisations can achieve significant savings and other top-level results including:

- Reduced cycle time
- Strategic supplier relationships
- Reduced risk
- Increased cash flow



“Despite having different SAP systems, all of our locations will soon have access to a central database. This digital connection makes it easier to communicate internally and speeds up the release process.”

– Rolls Royce

“The JAGGAER team is strong, easy to work with, and speaks our language. Their phased implementation approach really sealed the deal. That type of flexibility is absolutely necessary in today’s disruptive environment.”

– Oshkosh

03 |

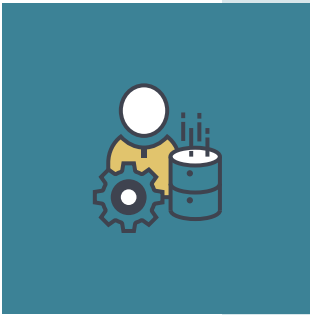
Hitting Spend Targets

JAGGAER's mission is to empower [Aerospace and Defense](#) organizations to turn their procurement process into a competitive advantage. We recognize the best way to do this is not only to encompass all your spend management in one single platform, but to streamline operations, recommend actions, and deliver sustainable value with JAGGAER's high-touch support and automation. Our Professional Services team works with you to develop and execute a plan to facilitate seamless integration between your current technology and JAGGAER ONE. We have deployed thousands of solutions over the past 25 years for organizations of all sizes, during different growth stages, all to ensure we achieve three mission-critical goals:

1. Deploy seamless implementations and flexible integrations – including best-in-class ERP integration with plug-and-play (PnP) SAP connectors and native multi-ERP support.
2. Deliver consistent, repeatable, and measurable customer value to achieve your strategic and financial goals well beyond your annual plans.
3. Utilize best practice methodologies committed and in alignment with the protection and integrity necessary to meet the demands and severity of the Aerospace and Defense industry.

Customer success is at the core of JAGGAER's innovation and robust, growing portfolio. It's through this collaboration that we are able to tailor our solutions to your specific needs and enable to:



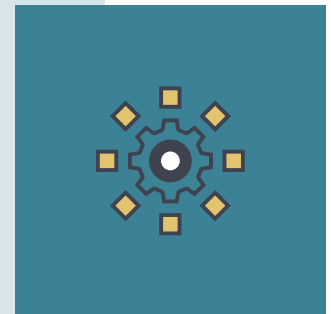


Gain Control

Centralize data, optimize efficiency and gain control utilizing SRM, advanced sourcing and analytics solutions designed to gain insight into your supply chains, what is working, and what needs attention. Get complete visibility into supplier performance to build an all-star team of suppliers that keeps your quality products, services and raw materials flowing.

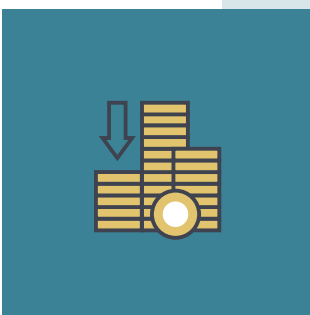
Automate Workflows

Strategic workflows require processes designed to enable your business to run more efficiently. JAGGAER ONE automates and standardizes your processes, workflows, reporting and more. Access extremely flexible workflows spanning multiple processes at once across all your spend management activities to drive innovation and reduce risk.



Reduce Spend

With enhanced transparency woven through your procurement processes, supplier performance, contract compliance, and strategic sourcing options, you can leverage spend and negotiate savings, as well as reducing overall spend to keep your focus on proactively expanding your organization's capabilities.





04 |

Soaring to New Heights

We pride ourselves on helping Aerospace and Defense organizations save time and expenses while simultaneously achieving optimal supply chain performance.

For example, some of JAGGAER's manufacturing customers have:

- Realized over \$1.4 billion in total cost savings
- Reduced overall costs from increased competition by 15%
- Reduced unreliable suppliers by 15%
- Raised contract compliance to 95%
- Improved procurement cycle times by 20%





JAGGAER ONE is the only spend management platform strategically designed to support and solve complex business processes across both indirect and direct spend categories. You need complete visibility and improved supplier relationships to achieve both a solid and holistic understanding of your supply base and ensure your supplier decisions align with your organization's strategic plan. Tracking, reporting and driving performance is made possible through our focus on centralized, automated, and standardized processes. With digital transformation as the catalyst, you limit disruptions, increase control, and focus on future resources and strategy; all while controlling spend in a single place.

JAGGAER ONE: Procurement Simplified

JAGGAER is the world's largest independent spend management company, connecting customers to a network of 4 million suppliers in 70 countries, served by offices located in the Americas, APAC, Asia and EMEA. JAGGAER offers end-to-end SaaS-based procurement solutions, including advanced Spend Analytics, Category Management, Supplier Management, Sourcing, Contracts, eProcurement, Invoicing, Supply Chain Management and Inventory Management. These all reside on a single platform, JAGGAER ONE. JAGGAER has pioneered spend solutions for more than two decades and continues to lead the innovation curve by listening to customers and stakeholders in all industry sectors, public services and academia. JAGGAER holds 37 patents – more than any other spend management company.

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